

# Nextgen signs distributor agreement with BlueTC to launch VoIP security business in Europe



Minato-ku, Tokyo/ September # 2018/ Nextgen, Inc (JASDAQ: 3842 Nextgen, hereunder) today announced that it has entered into a distributor agreement with Blue Telecom Consulting (Head office: Madrid, Spain, CEO: Miguel Ángel García Matatoros, BlueTC, hereunder), an international telecommunications consultancy.

Nextgen has been offering VoLTE security testing system for telecommunication carriers since Japan mobile network first launched 4G VoLTE service in 2014, whereas VoLTE security recently launched in Europe. Two parties integrated their security and European marketing knowledge. To expand security business demand in Europe, Nextgen and BlueTC signed the Distributor contract.

Nextgen SIP/VoIP security testing service is based on extensive experience of developing large scale and complex systems for telecommunication carriers, which includes over 84 million test items. Security test is customized and Nextgen served more than 200 systems with 50 companies in Japan (and overseas). Nextgen represents one of world class provider for VoLTE security testing solution. In addition, vulnerability detection consulting is offered.

Nextgen and BlueTC will introduce VoLTE security solution mainly in Europe through BlueTC as the distributor, such as NX-C6000, IDS network, and Forensic system. For the next 3 years, Nextgen will target 10 billion yen in revenue for the security business.

※1) VoLTE (Voice over LTE) :

High speed wireless communication system transmitting voice data over the LTE network

※2) IDS (Intrusion Detection System) & forensic products :

System that detects network failures such as unauthorized accesses and records call evidences to analyze the detected failures.

## 【SIP/VoIP Security Audit】

### ■ Services

- Japan's first audit service for SIP and RTP by well-trained and efficient engineer.
- Executes massive number of diagnostic test cases to detect vulnerabilities and security threats.
- Reports audit results and provides consulting service.

### ■ Experiences

Audited more than 200 network systems for 50 companies in Japan and overseas.

### ■ Price

3.84 million JPY + tax~

### ■ Reference

[https://www.nextgen.co.jp/english/solution/voip/sipvoip\\_security\\_audit.html](https://www.nextgen.co.jp/english/solution/voip/sipvoip_security_audit.html)

## 【About Blue Telecom Consulting】

Blue Telecom Consulting (BlueTC®) is an international telecommunications consultancy that offers innovative and specialized consulting services and solutions to operators, system integrators, network equipment vendors and to enterprise segments in the IoT space. Established in Madrid in 2005, it has offices in Spain, Sweden and the UK. For more information, please visit BlueTC website.

<https://www.blue-tc.com>.

## 【About Nextgen】

Nextgen Inc., founded in Tokyo in 2001, is known for SIP/VoIP expertise and for pioneering the session border controller market in Japan. The company has expanded to include security, voice logger, IP PBX, and other communications solutions for enterprises and communications/cloud service providers.

For more information, please visit Nextgen website.

<https://www.nextgen.co.jp/english/>

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